

NATASHA OLUTAYO

Senior Solution Architect

www.linkedin.com/in/natasha-olutayo/

olutayonatasha@yahoo.com | +44 7943521455 | Kent, United Kingdom

PROFESSIONAL SUMMARY

Senior Solution Architect with over **9 years of experience** designing and delivering enterprise SaaS, AI, cloud, and data solutions for global organisations. Experienced in partnering with enterprise customers, executives, and strategic system integrators across EMEA to solve complex business challenges through solution architecture, technical discovery, proof of concepts, and value-driven technology consulting.

Currently a **Senior Solution Architect at Redis**, helping enterprise organisations across EMEA modernise applications using real-time data, AI, and cloud technologies. Previously held Solution Architecture roles at **Coveo** and **Productboard**, delivering scalable enterprise solutions, enabling global consulting partners, and supporting complex enterprise sales opportunities through technical leadership, solution demonstrations, and architecture guidance.

Recognised as a trusted technical advisor for translating complex business requirements into scalable technical solutions, building lasting customer relationships, and leading cross-functional teams throughout the customer lifecycle. A strong communicator with a **Distinction in Computer Science (MSc)**, combining deep technical expertise with commercial acumen to accelerate technology adoption, reduce technical risk, and deliver measurable business outcomes.

EDUCATION

MSc Computer Science (Distinction)

Bsc Computer Science (2:1)

Queen Mary University of London

RELEVANT EXPERIENCE

Redis

July 2025 – Present

Senior Solution Architect

- Lead technical discovery workshops with enterprise customers across EMEA to understand business objectives and technical requirements.
- Partner with Account Executives and Customer Success Managers to develop technical strategies and support complex enterprise sales opportunities.
- Design scalable Redis architectures supporting AI, caching, vector search, and real-time applications.
- Deliver solution demonstrations, architecture reviews, and proof of concepts throughout the enterprise sales cycle.
- Serve as a trusted technical advisor, enabling customers to adopt modern data and AI architectures while reducing implementation risk.

Coveo

September 2023 – July 2025

Senior Partner Solutions Architect

- Partnered with enterprise customers, strategic system integrators, and internal stakeholders across EMEA to design scalable AI-powered search, recommendation, and personalisation solutions.
- Led technical discovery workshops, solution design sessions, and architecture reviews to align technical solutions with customer business objectives.
- Delivered technical demonstrations, proof of concepts, and architecture presentations, supporting complex enterprise sales opportunities from qualification through to implementation.

- Enabled global consulting partners through technical training, architecture guidance, and best practice workshops, increasing partner capability and delivery confidence.
- Served as a trusted technical advisor, providing integration guidance, reducing implementation risk, and helping customers maximise adoption and business value.

Productboard

March 2022 – September 2023

Solutions Architect

- Partnered with enterprise customers to design tailored Productboard solutions, leading technical discovery, solution planning, and implementation to accelerate time to value.
- Acted as a trusted technical advisor, providing best practice guidance on product workflows, integrations, and adoption strategies aligned to customer business objectives.
- Collaborated with Customer Success, Sales, Product, and Engineering teams to deliver successful implementations, resolve technical challenges, and improve customer outcomes.
- Delivered customer workshops, technical training, and enablement sessions, increasing product adoption and long-term platform success.
- Influenced product development by gathering customer feedback, identifying enhancement opportunities, and communicating strategic requirements to Product and Engineering teams.

EARLIER EXPERIENCE

- **Braze** - Technical Account Manager (June 2021 – January 2022)
- **DEMICA** - Automation Engineer & Technical Implementation Consultant (February 2020 – May 2021)
- **Gresham Technologies** - Professional Services Consultant (September 2018 – Jan 2020)

CERTIFICATIONS

MEDDPICC • Project Management

LEADERSHIP

Technology Department Lead, RCCG The Sanctuary
Founder, The Technical Millennial

CORE SKILLS

Solution Architecture & Presales

Enterprise Solution Architecture • Technical Discovery • Proof of Concepts (POCs) • Architecture Reviews

AI, Data & Cloud Technologies

Generative AI • Large Language Models (LLMs) • Retrieval-Augmented Generation (RAG) • AI Agent Architectures • Agent Memory • Vector Databases • Vector Search • Enterprise SaaS

Cloud & AI Ecosystem

OpenAI • OpenAI APIs • LangChain • LangGraph • AWS • Microsoft Azure • Google Cloud Platform (GCP)

Leadership & Delivery

Executive Stakeholder Management • Partner Enablement • Cross-functional Collaboration • Requirements Gathering

Integration & APIs

REST APIs • System Integration

Tools

Redis • Salesforce • Snowflake • MongoDB • Postman • Jira • Confluence • Git • GitHub • Docker • VS Code

Language

English (Native), Yoruba (Native)